

# POLYDEX PHARMACEUTICALS LIMITED

*ANNUAL REPORT*

*JANUARY 31, 2018*

UNAUDITED

POLYDEX PHARMACEUTICALS LIMITED  
ANNUAL REPORT  
JANUARY 31, 2018  
UNAUDITED

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**PART A      GENERAL COMPANY INFORMATION**

Polydex Pharmaceuticals Limited  
421 Comstock Road  
Toronto, Ontario, Canada  
M1L 2H5  
Tel: (416) 755-2231  
Fax: (416) 755-0334  
Web: [www.polydex.com](http://www.polydex.com)

Incorporated under the laws of the Commonwealth of the Bahamas, June 14, 1979  
Amalgamated under the laws of Ontario, Canada, May 1, 2017

**PART B      SHARE STRUCTURE**

Preferred Stock – Class A

(i) Period end date	January 31, 2018
(ii) Authorized	100,000 shares at \$0.10 each
(iii) Issued and outstanding	None
(iv) Freely tradable shares (public float)	None
(v) Number of shareholders of record	None

Preferred Stock – Class B

(i) Period end date	January 31, 2018
(ii) Authorized	899,400 shares at \$0.0167 each
(iii) Issued and outstanding	899,400 shares
(iv) Freely tradable shares (public float)	None
(v) Number of shareholders of record	1

Common Stock

(i) Period end date	January 31, 2018
(ii) Authorized	10,000,000 shares
(iii) Issued and outstanding	3,419,478 shares
(iv) Freely tradable shares (public float)	2,561,166 shares
(v) Number of shareholders of record	222

Transfer Agent

Computershare  
211 Quality Circle, Suite 210  
College Station Texas  
USA 77845

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**PART C BUSINESS INFORMATION**

**Introduction**

Polydex Pharmaceuticals Limited (the “Company”) is engaged in the development, manufacture and marketing of biotechnology-based products for the human pharmaceutical market, and also manufactures bulk pharmaceutical intermediates for the worldwide veterinary pharmaceutical industry. The Company focuses on the manufacture and sale of Dextran and derivative products, including Iron Dextran and Dextran Sulphate, and other specialty chemicals. Dextran, a generic name applied to certain synthetic compounds formed by bacterial growth on sucrose, is a polymer or giant molecule.

The Company was incorporated under the laws of the Commonwealth of the Bahamas on June 14, 1979 as Polydex Chemicals Limited, and changed its name on March 28, 1984. On May 1, 2017 Polydex Pharmaceuticals Limited amalgamated with its two Canadian subsidiaries, Dextran Products Limited and Polydex Chemicals (Canada) Limited under the laws of Ontario, Canada.

The company conducts its business operations through the amalgamated Canadian company, operating as “Dextran Products” which manufactures and sells Dextran and Dextran derivative products including Iron Dextran while Chemdex Inc. (“Chemdex”), a subsidiary that is incorporated in the state of Kansas, United States, sells Iron Dextran for the US market.

**Products and Sales**

***Iron Dextran***

Iron Dextran is a derivative of Dextran produced by complexing iron with Dextran. Iron Dextran is injected into most pigs at birth as a treatment for anemia. The Company sells Iron Dextran to independent distributors and wholesalers primarily in Europe, the Far East, South America and Canada. Chemdex, Inc. has United States FDA approval for the manufacture and sale of Iron Dextran for veterinary use. On March 4, 2004, Sparhawk Laboratories Inc. (“Sparhawk”) and Chemdex entered into an exclusive Supply Agreement under which Sparhawk agreed to purchase 100% of its product needs for bulk Iron Dextran solution from Chemdex for a period of 10 years, and Chemdex agreed to sell such products in the United States exclusively to Sparhawk, subject to minimum purchase requirements. Concurrently with the Supply Agreement, the Company sold its finished product veterinary pharmaceutical business to Sparhawk. In July 2013 Chemdex, Inc., signed an agreement with Sparhawk to provide raw materials and technological advice for a new product and renew the existing supply agreement noted above. Under the terms of the agreement the customer will endeavor to obtain registration for the new product. During the third quarter of fiscal 2016 the Company completed its obligation to provide raw materials and technological advice and has therefore recognized \$250,000 as income. Once registration for this new product has been acquired, a second payment of \$250,000 will become due. The agreement is for a period of ten years, renewable for another ten years, and provides the customer with exclusive rights to these raw materials in the United States.

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***Dextran Sulphate***

Dextran Sulphate is a specialty chemical derivative of Dextran used in biotechnology applications and the pharmaceutical industry. Dextran Sulphate manufactured by the Company is sold primarily to independent distributors, or direct to companies in the United States and Europe for analytical applications. This usage requires no regulatory approval.

**Patents, Trademarks and Licenses**

***Cellulose Sulphate***

Ushercell is a high molecular weight Cellulose Sulphate envisioned for topical vaginal use primarily in the prevention and transmission of AIDS and other sexually transmitted diseases, as well as unplanned pregnancies.

During fiscal year ended January 31, 2001, a patent bearing U.S. patent number 6,063,773 was issued to the Company and co-inventors entitled “Cellulose Sulphate for use as Antimicrobial and Contraceptive Agent”. Various clinical trials with respect to the safety and efficacy of this product have been completed.

During fiscal year ended January 31, 2006, a patent bearing European Patent No. 1,296,691 entitled “Cellulose Sulfate and Other Sulfated Polysaccharides to Prevent and Treat Papilloma Virus and Other Infections” was issued. This patent is effective in the following countries: France, Germany, United Kingdom, Austria, Belgium, Switzerland, Denmark, Spain, Finland, Greece, Ireland, Italy, Netherlands, Portugal, Sweden, Turkey and Hong Kong. This patent is directed to treating, inhibiting and preventing papilloma virus infections using sulfated polysaccharides.

***Low Molecular Weight Dextran***

Cystic fibrosis is a genetic disease, which causes a cascade of effects, the most severe being a buildup of mucus in the lungs. This mucus is difficult to remove and also permits the colonization of bacteria, which then cause secondary infections and often death. Research relating to cystic fibrosis has shown that a special form of Dextran, named by the Company as Usherdex 4, is effective in preventing the colonization of bacteria in the mouth and in stimulating the macrophages in the lungs to remove the bacteria present and lessen secondary infections.

The Company is a party to a Research Agreement with the University of British Columbia, and a number of Canadian hospitals. Under the terms of this Research Agreement, the Company agreed to provide equipment and funding for continuing research on a low molecular weight dextran, initially studied for a cystic fibrosis treatment, in exchange for an exclusive worldwide license to manufacture, distribute and sell any products developed from the research. Rights to the low molecular weight dextran were licensed to BCY LifeSciences, Inc. of Canada in 1999. Under this license agreement, BCY LifeSciences will pay a royalty to both the Company and the University of British Columbia based on sales and sublicensing revenue in return for the exclusive right to sublicense, manufacture, distribute and sell developed products. In February 2005, BCY Lifesciences sublicensed the low molecular weight dextran to ALIGN Pharmaceuticals, a private United States based company.

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***Iron Dextran***

Effective February 1, 1995, the Company entered into an agreement with Novadex Corp., an affiliated company, under which Novadex granted the Company the exclusive worldwide license to use a certain process developed by Novadex for producing Iron Dextran. This process allowed the Company to produce Iron Dextran at a lower cost than would otherwise be possible given the Company's plant and equipment. The license agreement expired when the related patent expired in January 31, 2014. The Company paid a license fee based on production volumes until the patent expired. During July 1999, Novadex was liquidated, and all of its assets and liabilities, including the above-referenced license agreement, were assumed by its sole shareholder, the former Vice Chairman of the Company, Thomas C. Usher, who passed away on February 26, 2005. Since the licence agreement and the related patent are now expired, the technology relating to the process described above now belongs to the Company, with no further obligation to make royalty payments.

**Suppliers**

***Dextran Products***

In the manufacture of Dextran and Dextran derivative products, the Company uses one main supplier for its sugar raw material requirements. The Company also uses two suppliers for its iron requirements with respect to the manufacture of Iron Dextran. Both sugar and iron are readily available from numerous suppliers at competitive prices in the market.

The Company previously was dependent upon a single source for a certain raw material used in the production of Dextran Sulphate. While no shortages were anticipated, the Company decided to outsource production to ensure stable supply of the liquid product that would still be dried in house. Customers were informed and the change made. The Company is looking for a second possible producer as back up. The increase in production costs has been minimal. The Company has no other long-term contracts with its suppliers.

**Order Book and Seasonality**

Customer ordering patterns have become more immediate compared with the blanket orders more commonly seen in prior years. However the current production schedule is healthy and is continuing to meet significant customer demand well into July 2018. The Company does not believe that seasonality is material to its financial results as a whole.

**Competition**

The Company is the only Canadian manufacturer of Iron Dextran. The other major suppliers of Iron Dextran are located in Europe, although there exist several smaller European and Chinese sources of Iron Dextran. Dextran Sulphate is manufactured by one manufacturer in Europe. With regard to Iron Dextran and Dextran Sulphate, the Company competes on the basis of quality, service and price.

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**Environmental Compliance**

The Company believes that it is in substantial compliance with all existing applicable foreign, federal, state, provincial and local environmental laws and does not anticipate that such compliance will have a material effect on its future capital expenditures, earnings or competitive position.

**Employees**

As of March 31, 2018, the Company employed 23 employees, of whom 12 were engaged in production, 6 in quality control, 4 in administration, marketing and sales activities, and one in research and development. None of the Company's employees are covered by collective bargaining agreements. Management considers its relations with employees to be in good standing.

**Research and Development**

During the fiscal years ended January 31, 2018, 2017 and 2016, the Company expended \$4,029, \$598, and \$573 respectively. Research and development expenditures resulted primarily from legal fees related to patent acquisition and maintenance. During the fiscal years ended January 31, 2018, and 2017 the Company did not recognize any investment tax credit benefits.

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**PART D      MANAGEMENT STRUCTURE AND FINANCIAL INFORMATION**

**BOARD OF DIRECTORS**

<u>Name and Occupation</u>	<u>Age</u>	<u>Year First Elected Director</u>
DEREK JOHN MICHAEL LEDERER, Chartered Accountant. Mr. Lederer is a partner with the public accounting firm Truster Zweig LLP. Previously he had his own public accounting firm since 1970, and is a former adjunct professor at York University in Toronto, Ontario.	<b>76</b>	<b>1998</b>
JOSEPH BUCHMAN. Now retired, Mr. Buchman was a Financial Services Representative with Metlife Financial Services, where he served in various capacities beginning in 1979. He has acted as the former vice-president of an investment firm in charge of operations and finance, and is well acquainted with the investment community and its requirements	<b>78</b>	<b>1983</b>
MARTIN LIPPER has an extensive background in business and finance, including roles as the director of research for securities firms involved in mergers and acquisitions. He is currently serving as a director of another public company.	<b>83</b>	<b>2010</b>
GEORGE G. USHER. Mr. Usher has served as Chairman of the Board since January 27, 1998, President and Chief Executive Officer of the Company since 1993 and 1996, respectively, and Vice President of Dextran Products Limited, a former subsidiary of the Company, since 1987. Previously, Mr. Usher was employed by the Company in various positions since 1982.	<b>59</b>	<b>1988</b>

**EXECUTIVE OFFICERS**

<u>Name</u>	<u>Age</u>	<u>Title</u>
George G. Usher	59	Chairman of the Board, President and Chief Executive Officer
John A. Luce	71	Chief Financial Officer
Sharon L. Wardlaw	65	Chief Operating Officer, Secretary and Treasurer



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**SELECTED FINANCIAL DATA**

The following selected historical consolidated financial and other data are qualified by reference to, and should be read in conjunction with, the consolidated financial statements and notes thereto included elsewhere in this report. The Company's consolidated financial statements are prepared in accordance with accounting principles generally accepted in the United States of America. All amounts are in United States dollars.

Fiscal year ended January 31,

	<u>(Unaudited)</u>	<u>(Unaudited)</u>	<u>(Unaudited)</u>	<u>(Unaudited)</u>	<u>(Unaudited)</u>
	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2015</u>	<u>2014</u>
	\$	\$	\$	\$	\$
Sales from continuing operations	<b>5,279,040</b>	6,621,330	6,040,369	5,376,027	5,963,784
Net income from continuing operations	<b>448,005</b>	669,259	1,277,500	578,212	658,922
Net income per common share	<b>0.13</b>	0.20	0.38	0.17	0.21
Total assets	<b>7,328,939</b>	6,705,604	5,817,866	5,678,284	5,762,896
Long term borrowings	<b>640,141</b>	521,547	611,080	874,441	928,565

**MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES**

The Company's shares are listed and traded on the OTC Bulletin Board and the Pink OTC Markets Inc through April 2018. The Company's common shares trade under the symbol "POLXF."

The reported high and low closing prices of the Company's common shares as reported on the OTC Pink Sheets for each full quarterly period within the two most recent fiscal years of the Company were as follows:

**Fiscal Year 2018**

**fiscal quarter ended:**

	<b>High</b>	<b>Low</b>
April 30, 2017	\$ 1.78	1.28
July 31, 2017	1.40	1.21
October 31, 2017	1.45	0.87
January 31, 2018	1.31	1.00

**Fiscal Year 2017**

**fiscal quarter ended:**

	<b>High</b>	<b>Low</b>
April 30, 2016	\$ 1.97	1.33
July 31, 2016	1.92	1.09
October 31, 2016	1.65	1.16
January 31, 2017	1.88	1.35

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The quotations set out above represent the prices for the specific dates between dealers and do not include retail mark-up, markdown or commission. They do not represent actual transactions.

As of January 31, 2018 there were approximately 222 holders of record of the Company's common shares.

The Company has paid no dividends in the past and does not consider likely the payment of any dividends in the foreseeable future.

During the year ended January 31, 2018, the Company issued 19,500 common shares related to options exercised by certain Directors of the Company. The Company did not make any repurchases of its common shares and does not currently have a plan to repurchase any of its common shares.

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UNAUDITED

(Expressed in US Dollars)

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**FINANCIAL STATEMENTS**

CONSOLIDATED FINANCIAL STATEMENTS  
(UNAUDITED)

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# Schwartz Levitsky Feldman llp

CHARTERED ACCOUNTANTS  
LICENSED PUBLIC ACCOUNTANTS  
TORONTO • MONTREAL



## INDEPENDENT PRACTITIONER'S REVIEW ENGAGEMENT REPORT

To the Shareholders of  
Polydex Pharmaceuticals Limited (the "Company")

We have reviewed the accompanying financial statements of Polydex Pharmaceuticals Limited which comprise the consolidated balance sheets as of January 31, 2018 and 2017, and the consolidated statements of operations and comprehensive income, changes in shareholders' equity, and cash flows for the years ended January 31, 2018, 2017, 2016, and a summary of significant accounting policies and other explanatory information.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Practitioner's Responsibility

Our responsibility is to express a conclusion on the accompanying financial statements based on our review. We conducted our review in accordance with Canadian generally accepted standards for review engagements, which require us to comply with relevant ethical requirements.

A review of financial statements in accordance with Canadian generally accepted standards for review engagements is a limited assurance engagement. The practitioner performs procedures, primarily consisting of making inquiries of management and others within the entity, as appropriate, and applying analytical procedures, and evaluates the evidence obtained.

The procedures performed in a review are substantially less in extent than, and vary in nature from, those performed in an audit conducted in accordance with Canadian generally accepted auditing standards. Accordingly, we do not express an audit opinion on these financial statements.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the financial statements do not present fairly, in all material respects, the financial position of Polydex Pharmaceuticals Limited as at January 31, 2018 and 2017, and the results of its operations and its cash flows for the years ended January 31, 2018, 2017, and 2016 in accordance with accounting principles generally accepted in the United States of America.

A handwritten signature in black ink that reads "Schwartz Levitsky Feldman llp".

Toronto, Ontario  
April 27, 2018

2300 Yonge Street, Suite 1500, Box 2434  
Toronto, Ontario M4P 1E4  
Tel: 416 785 5353  
Fax: 416 785 5663

Chartered Accountants  
Licensed Public Accountants

# POLYDEX PHARMACEUTICALS LIMITED

## Consolidated Balance Sheets

(Expressed in US dollars)

(See Independent Practitioner's Review Engagement Report)

	January 31 2018 \$ (Unaudited)	January 31 2017 \$ (Unaudited)
<b>Assets</b>		
Current assets:		
Cash	632,502	653,214
Investments available for sale (note 5)	651,299	620,578
Trade accounts receivable	1,539,891	1,103,759
Due from shareholders (note 7[iii])	6,045	-
Inventories (note 3)	1,037,953	1,157,574
Prepaid expenses and other current assets	71,835	68,630
Total current assets	3,939,525	3,603,755
Property, plant and equipment, net (note 4)	3,368,511	3,058,960
Deferred taxes (note 13[b])	-	21,986
Due from estate of former shareholder (note 7[i])	20,903	20,903
	7,328,939	6,705,604

See accompanying notes.

On behalf of the Board:

Derek Lederer, Director

Joseph Buchman, Director

# POLYDEX PHARMACEUTICALS LIMITED

## Consolidated Balance Sheets

(Expressed in US dollars)

(See Independent Practitioner's Review Engagement Report)

	January 31 2018 \$ (Unaudited)	January 31 2017 \$ (Unaudited)
<b>Liabilities and Shareholders' Equity</b>		
Current liabilities:		
Accounts payable	424,812	443,717
Accrued liabilities (note 9)	279,612	426,582
Income taxes payable	880	3,350
Other advances and deposits (note 6)	113,625	151,225
Current portion of long-term bank debt (note 8[a])	62,016	44,157
Current portion of capital lease obligations (note 8[b])	3,382	38,309
Current portion of due to shareholder (note 7[iii])	36,000	36,000
Total current liabilities	920,327	1,143,340
Long-term bank debt (note 8[a])	292,461	144,041
Capital lease obligations (note 8[b])	11,344	16,889
Due to shareholder (note 7(ii))	336,336	360,617
Total liabilities	1,560,468	1,664,887
Related party transactions (note 7)		
Commitments (note 19)		
Shareholders' equity:		
Share capital (note 10)		
Authorized:		
100,000 Class A preferred shares of \$0.10 each		
899,400 Class B preferred shares of \$0.0167 each		
10,000,000 common shares of \$0.0167 each		
Issued and outstanding:		
899,400 Class B preferred shares (January 31, 2017 - 899,400)	15,010	15,010
3,419,478 common shares (January 31, 2017 - 3,399,978)	56,975	56,649
Contributed surplus	23,807,078	23,801,359
Deficit	(18,772,390)	(19,220,395)
Accumulated other comprehensive income (note 18)	661,798	388,094
	5,768,471	5,040,717
	7,328,939	6,705,604

See accompanying notes.

# POLYDEX PHARMACEUTICALS LIMITED

## Consolidated Statements of Shareholders' Equity

(Expressed in US dollars)

(See Independent Practitioner's Review Engagement Report)

	Preferred Shares \$	Common Shares \$	Contributed Surplus \$	Deficit \$	Accumulated Other Comprehensive Income (Loss) \$	Total Shareholders' Equity \$
Balance, January 31, 2015 (Unaudited)	15,010	55,070	23,708,452	(21,167,154)	558,333	3,169,711
Common share options issued	-	-	76,320	-	-	76,320
Common share options exercised	-	1,253	7,747	-	-	9,000
Comprehensive income (loss):						
Net income for the year	-	-	-	1,277,500	-	1,277,500
Unrealized loss on investments available for sale	-	-	-	-	(790)	(790)
Currency translation adjustment	-	-	-	-	(544,003)	(544,003)
Balance, January 31, 2016 (Unaudited)	15,010	56,323	23,792,519	(19,889,654)	13,540	3,987,738
Common share options exercised	-	326	8,840	-	-	9,166
Comprehensive income (loss):						
Net income for the year	-	-	-	669,259	-	669,259
Unrealized loss on investments available for sale	-	-	-	-	(9,779)	(9,779)
Currency translation adjustment	-	-	-	-	384,333	384,333
Balance, January 31, 2017 (Unaudited)	15,010	56,649	23,801,359	(19,220,395)	388,094	5,040,717
Common share options exercised	-	326	5,719	-	-	6,045
Comprehensive income (loss):						
Net income for the year	-	-	-	448,005	-	448,005
Unrealized loss on investments available for sale	-	-	-	-	(22,241)	(22,241)
Currency translation adjustment	-	-	-	-	295,945	295,945
Balance, January 31, 2018 (Unaudited)	15,010	56,975	23,807,078	(18,772,390)	661,798	5,768,471

See accompanying notes.

# POLYDEX PHARMACEUTICALS LIMITED

## Consolidated Statements of Operations and Comprehensive Income (Expressed in US dollars)

(See Independent Practitioner's Review Engagement Report)

Year ended January 31	2018	2017	2016
	\$	\$	\$
	(Unaudited)	(Unaudited)	(Unaudited)
<b>Sales</b>	5,279,040	6,621,330	6,040,369
Cost of goods sold	3,983,724	4,803,969	4,587,655
<b>Gross profit</b>	1,295,316	1,817,361	1,452,714
<b>Expenses</b>			
General and administrative (note 10[b])	655,829	764,960	850,305
Selling and promotion	54,546	55,715	52,044
Interest expense (note 7, 8[a] & 8[b])	33,751	37,971	42,560
Depreciation	7,692	7,826	7,842
Research and development (note 12)	4,029	598	573
Foreign exchange loss (gain)	75,849	101,618	(194,104)
Interest and other income	(18,169)	(7,249)	(382,906)
Total expenses	813,527	961,439	376,314
Income before income taxes	481,789	855,922	1,076,400
Income taxes (recovery) (note 13[a])			
Current	11,621	3,993	5,500
Deferred tax expense (recovery)	22,163	182,670	(206,600)
	33,784	186,663	(201,100)
<b>Net Income</b>	448,005	669,259	1,277,500
Unrealized loss on investments available for sale	(22,241)	(9,779)	(790)
Currency translation adjustment	295,945	384,333	(544,003)
<b>Comprehensive income for the year</b>	721,709	1,043,813	732,707
Per share information:			
Income per common share:			
Basic	0.13	0.20	0.38
Diluted	0.13	0.19	0.37
Weighted average number of common shares used in computing net income per share for the period:			
Basic	3,409,728	3,390,228	3,342,978
Diluted	3,466,649	3,504,508	3,485,177

See accompanying notes.

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# POLYDEX PHARMACEUTICALS LIMITED

## Consolidated Statements of Cash Flows

(Expressed in US dollars)

(See Independent Practitioner's Review Engagement Report)

Year ended January 31	2018	2017	2016
	\$	\$	\$
	(Unaudited)	(Unaudited)	(Unaudited)
Cash provided by (used in):			
Operating activities:			
Net income	448,005	669,259	1,277,500
Add (deduct) items not affecting cash:			
Depreciation	250,202	218,251	203,034
Deferred loan acquisition costs	-	-	2,642
Deferred income tax (recovery)	22,163	182,670	(206,600)
Gain on disposal of equipment	(1,500)	-	-
Options issued in exchange for services (note 10[b])	-	-	76,320
Net change in non-cash working capital balances related to operations (note 14)	(430,501)	(541,901)	(392,041)
<b>Cash provided by operating activities</b>	<b>288,369</b>	<b>528,279</b>	<b>960,855</b>
Investing activities:			
Additions to property, plant and equipment	(374,614)	(295,409)	(199,989)
Increase in investments available for sale	(16,931)	(540,037)	-
Proceeds from sale of equipment	1,500	-	-
<b>Cash used in investing activities</b>	<b>(390,045)</b>	<b>(835,446)</b>	<b>(199,989)</b>
Financing activities:			
Repayment of loan payable	(45,804)	(41,952)	(153,834)
Repayment of capital lease obligations	(41,618)	(33,550)	(31,854)
Decrease in due to shareholder, net	(24,278)	(24,344)	(25,649)
Proceeds from long-term debt	193,678	-	-
Exercise of common share options	6,045	9,166	9,000
<b>Cash provided by (used in) financing activities</b>	<b>88,023</b>	<b>(90,680)</b>	<b>(202,337)</b>
Effect of exchange rate changes	(7,059)	108,506	(107,090)
<b>Net increase (decrease) in cash</b>	<b>(20,712)</b>	<b>(289,341)</b>	<b>451,439</b>
Cash, beginning of year	653,214	942,555	491,116
<b>Cash, end of year</b>	<b>632,502</b>	<b>653,214</b>	<b>942,555</b>

See accompanying notes.

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(Expressed in US Dollars)

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

### 1. NATURE OF OPERATIONS

Polydex Pharmaceuticals Limited, the ("Company"), was originally incorporated in the Commonwealth of the Bahamas but was continued as a Canadian corporation in the province of Ontario during the first quarter of fiscal 2018. On May 1, 2017 its two Canadian subsidiaries, Dextran Products Limited and Polydex Chemicals (Canada) Limited were amalgamated into Polydex Pharmaceuticals Limited. The Company carries on business in Canada and through its subsidiary Chemdex, Inc in the United States. Its principal business activities include the manufacture and sale of veterinary pharmaceutical products and specialty chemicals. These consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America.

### 2. SIGNIFICANT ACCOUNTING POLICIES

#### Basis of consolidation

The consolidated financial statements include the accounts of the Company and its subsidiaries, all of which are 100% owned. The subsidiaries after amalgamation are: Chemdex, Inc., a US company and Novadex International Limited, a Bahamian company. All inter-company accounts and transactions have been eliminated on consolidation.

#### Cash

This consists of cash held at a financial institution.

#### Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. Significant accounting estimates relate to the allowance for unrecoverable amounts relating to accounts receivable and shareholder loans, depreciation rates, useful lives of property, plant and equipment, valuation allowances relating to deferred taxes, inventory obsolescence and asset impairment charges.

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## **Inventories**

Inventories of raw materials are stated at the lower of cost and net realizable value, cost being determined on a first-in, first-out basis. Work-in-process and finished goods are valued at the lower of cost and net realizable value, and include the cost of raw materials, direct labor, variable overhead expenses and fixed overhead expenses based on normal manufacturing capacity.

## **Investments available for sale**

Investments available for sale consist of medium-term fixed income investments and are stated at fair value based on quoted market prices. Interest income is included in other income in the consolidated statements of operations as it is earned. Changes in fair values during the holding period are reported as unrealized gain (loss) on investments available for sale and are included in other comprehensive income (loss). Realized gains (losses) are reclassified from accumulated other comprehensive income (loss) on a specific item basis when the security is sold or matures.

## **Property, plant and equipment**

Property, plant and equipment are recorded at cost less accumulated depreciation. Depreciation is provided on a straight-line basis over the estimated useful lives of the assets as follows:

Buildings	15 years
Machinery and equipment	3 to 10 years

Useful life is the period over which the asset is expected to contribute to the Company's future cash flows. The Company reviews the recoverability of its long-lived assets when events or changes in circumstances occur that indicate that the carrying value of the asset may not be recoverable. The assessment of possible impairment is based on the Company's ability to recover the carrying value of the asset from the expected future pre-tax cash flows of the related operations on an undiscounted basis. If these cash flows are less than the carrying value of such asset, the asset is not recoverable and an impairment loss is recognized for the difference between estimated fair value and carrying value.

Costs related to plant refurbishments and equipment upgrades that represent improvements to existing facilities are capitalized. Costs related to repair and maintenance of buildings and equipment are expensed. The Company has no major planned maintenance activity.

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## **Revenue recognition**

All revenue is from sales of bulk manufactured products and is recognized when title and risk of ownership of products pass to the customer, collectability is reasonably assured and the price is fixed or determinable. Title and risk of ownership pass to the customer pursuant to the applicable sales contract, either upon shipment of product or upon receipt of product by the customer.

Product sold in bulk quantities is tested, prior to release for shipment, to ensure that it meets customer specifications, and in many cases, customers receive samples for their own testing. Approval is obtained from the customer prior to shipping. Further purchases by a customer of a bulk product with the same specifications do not require approvals.

## **Comprehensive income**

The Company discloses comprehensive income in their financial statements using the single statement method. In addition to items included in net income, comprehensive income includes items currently charged or credited directly to shareholders' equity, such as foreign currency translation adjustments and unrealized gains or losses on fair value adjustments to available for sale investments.

## **Shipping and handling costs**

Shipping and handling costs incurred by the Company for shipment of products to customers are classified as cost of goods sold.

## **Research and development**

Research and development costs are expensed as incurred and are stated net of investment tax credits earned.

## **Foreign currency translation**

The functional currency of the Company's Canadian operations has been determined to be the Canadian dollar. All asset and liability accounts of these companies have been translated into United States dollars using the current exchange rates at the consolidated balance sheet dates. Share capital is recorded at historical rates. Revenue and expense items are translated using the average exchange rates for the year. The resulting gains and losses have been reported separately as other comprehensive income (loss) within shareholders' equity.

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**Income taxes**

The Company accounts for income taxes by recognizing deferred tax assets and liabilities for the expected future tax consequences of transactions that have been included in the consolidated financial statement or tax returns. Deferred income taxes are provided using the liability method. Under the liability method, deferred income taxes are recognized for all significant temporary differences between the tax and financial statement bases of assets and liabilities at the substantively enacted tax rate at year end.

Effects of changes in enacted tax laws on deferred tax assets and liabilities are reflected as adjustments to tax expense in the period of enactment. Deferred tax assets may be reduced if deemed necessary based on a judgmental assessment of available evidence, by a valuation allowance for the amount of any tax benefits which are more likely, based on current circumstances, not expected to be realized.

**Stock options**

The Company uses fair value accounting rules to recognize employee stock options granted, modified or settled. Compensation expense is recorded at the date stock options are granted. The amount of compensation expense is determined by fair value using the Black-Scholes option pricing model.

**Income per common share**

Basic income per common share is computed using the weighted average number of shares outstanding of 3,409,728 for the year ended January 31, 2018, 3,390,228 for the year ended January 31, 2017, and 3,342,978 for the year ended January 31, 2016. Diluted income per common share is computed using the weighted average number of shares outstanding adjusted for the incremental shares attributed to outstanding options to purchase common stock. In 2018 incremental shares of 56,921 were included in the calculation of diluted income per common share. In 2017 incremental shares of 114,280 were included in the calculation of diluted income per common share. In 2016 incremental shares of 142,199 were included in the calculation of income per common share.

**3. INVENTORIES**

Inventories consist of the following:

	2018	2017
	\$	\$
Finished goods	<b>519,279</b>	852,704
Work-in-process	<b>175,661</b>	69,567
Raw materials	<b>343,013</b>	235,303
	<b>1,037,953</b>	1,157,574

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**4. PROPERTY, PLANT AND EQUIPMENT**

Property, plant and equipment consist of the following:

	2018			2017		
	Cost \$	Accumulated Depreciation \$	Net Book Value \$	Cost \$	Accumulated Depreciation \$	Net Book Value \$
Land and buildings	4,562,815	1,613,271	2,949,544	4,274,484	1,414,810	2,859,674
Machinery and equipment	9,711,188	7,990,667	1,720,521	8,858,010	7,429,090	1,428,920
	<b>14,274,003</b>	<b>9,603,938</b>	<b>4,670,065</b>	13,132,494	8,843,900	4,288,594
Less:						
Impairment Adjustment	(1,301,554)		(1,301,554)	(1,229,634)		(1,229,634)
	<b>12,972,449</b>	<b>9,603,938</b>	<b>3,368,511</b>	11,902,860	8,843,900	3,058,960

Included in machinery and equipment are assets under capital lease with a total cost of \$237,231 (2017 - 224,123; 2016 - \$208,217) and accumulated depreciation of \$31,656 (2017 - \$29,907; 2016 - \$46,711). Depreciation of \$242,510 was charged to cost of sales in fiscal 2018 (2017 - \$210,426; 2016 - \$193,760). Assets not available for use included in machinery and equipment amounted to \$1,273,590 (2017 - \$1,203,216; 2016 - \$1,117,824) and have been impaired. Buildings, machinery and equipment were last impaired in 2010; differences in the impairment adjustment are due to foreign exchange differences. Impairment adjustments cannot be reversed.

**5. INVESTMENTS AVAILABLE FOR SALE**

Investments available for sale, at fair value, consist of the following:

	2018 \$	2017 \$
TD short term bond fund consisting of Canadian government and Corporate bonds maturing in the next 1-5 years, currently yielding 2.35%	321,868	307,312
5 year global fixed income fund class A, with an average maturity of 4.02 years and a yield to maturity of 2.17%	329,431	313,266
	<b>651,299</b>	620,578

Investments available for sale are stated at fair value, based on quoted market prices. The Company expects that the investments available for sale may be used for working capital for fiscal 2019 and onwards. Accordingly the investments available for sale were classified as part of current assets as at January 31, 2018.

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**6. OTHER ADVANCES AND DEPOSITS**

Other advances and deposits consist of the following:

	2018 \$	2017 \$
Customer advance	113,625	126,225
Customer deposit	-	25,000
	<b>113,625</b>	<b>151,225</b>

The advance from a customer is non-interest bearing, unsecured, and repayable on demand. The customer deposit was non-refundable and recognized as income because it related to product that it no longer requires.

**7. RELATED PARTY TRANSACTIONS**

Amounts due from (to) shareholder consist of the following:

	2018 \$	2017 \$
Amounts due from estate of former shareholder, net of impairment [i]	20,903	20,903
Amounts due to shareholder [ii]	(372,336)	(396,617)
Amounts due from shareholders [iii]	6,045	-

[i] Amounts due from estate of former shareholder (the “Estate”) bear interest at the United States bank prime lending rate plus 1.5% (2018 – 5.25%-6.00%; 2017 – 5.00%-5.25%), except for an amount of \$250,000 (2017 – \$250,000) which is non-interest bearing. In 2018, 2017 and 2016, a reserve equal to the interest income was entered to offset this interest. These amounts have no fixed terms of repayment. The Estate has pledged 243,263 shares of the Company as collateral for this loan, and the Company has determined that no further reserve amount is required. The Company will continue to hold the pledged shares as collateral until the loan is repaid. The Company also had a commitment to pay a death benefit of \$110,000 to the Estate. At January 31, 2018, a balance of \$6,962 is still to be paid to the Estate. See Note 9.

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**7. RELATED PARTY TRANSACTIONS (cont'd)**

[ii] Amounts due to shareholder are unsecured and bear interest at the United States bank prime lending rate plus 1.5% (2018 – 5.25%-6.00%; 2017 – 5.00% - 5.25%). Based on the current rate of interest, the principal repayment on this loan for fiscal 2019 will be approximately \$36,000 (2018 - \$36,000). This loan may not be called and has no fixed maturity date.

The Company was in compliance with all covenants as of January 31, 2018.

Principal repayments on the amounts due to shareholder are as follows:

	\$
2019	36,000
2020	36,000
2021	36,000
2022	36,000
2023	36,000
Thereafter	192,336
	<b>372,336</b>
Less: Current portion	36,000
	<b>336,336</b>

Interest expense recorded with respect to amounts due to shareholder is as follows:

	2018	2017	2016
	\$	\$	\$
Interest expense	<b>21,719</b>	20,571	20,656

[iii] During the year ended January 31, 2018 three shareholder/directors exercised their options and each purchased 6,500 common shares of the Company (note 10[a]). There was a balance due from these shareholders in an amount receivable of \$6,045 related to these options. The amount was received subsequent to that year end.

During the year ended January 31, 2017 three shareholder/directors exercised their options and each purchased 6,500 common shares of the Company (note 10[a]).

At January 31, 2016 three shareholder/directors exercised their options and each purchased 25,000 common shares of the Company (note 10[a]).



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**8. LONG TERM DEBT OBLIGATIONS**

[a] Bank term loans consist of the following:

	2018 \$	2017 \$
Bank term loan #1 payable in monthly installments of Cdn \$5,547 (U.S. \$4,512) principal and interest at the Canadian bank's fixed rate of 4.20%	152,480	188,198
Bank term loan #2 payable in monthly installments of Cdn \$2,527 (U.S. \$2,056) principal and interest at the Canadian bank's fixed rate of 3.97%	201,997	-
Less: current portion	62,016	44,157
	292,461	144,041

Bank term loan #1 was arranged in January 2016 for 60 months at a fixed rate of prime plus 1.50% (2018 and 2017 - 4.20%).

Bank term loan #2 was arranged in December 2017 for 120 months at a fixed rate of prime plus 1.50% (2018 - 3.97%). This loan was acquired in order to finance the replacement of an existing boiler that failed in the third quarter.

The Company also obtained an operating loan facility of Cdn \$300,000 (USD – \$244,041) for working capital purposes, of which none was utilized at January 31, 2018 and 2017. This Canadian operating facility bears interest at the Canadian bank's prime lending rate plus 2.15% (2018 - 3.40%; 2017 - 4.70%).

Bank indebtedness is collateralized by a general security agreement over the Company's assets and a collateral mortgage of Cdn \$500,000 (USD – \$406,735) on the Company's building located in Toronto, Canada.

Interest expense for the year on the loan was \$7,760 (2017 - \$8,714).

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**8. LONG TERM DEBT OBLIGATIONS (cont'd)**

[a] Principal repayments on the bank loans are as follows:

	\$
<b>2019</b>	<b>62,016</b>
<b>2020</b>	<b>72,119</b>
<b>2021</b>	<b>71,310</b>
<b>2022</b>	<b>19,106</b>
<b>2023</b>	<b>18,199</b>
<b>Thereafter</b>	<b>111,727</b>
	<b>354,477</b>

[b] Capital lease obligations consist of the following:

	2018	2017
	\$	\$
Obligation under a capital lease, repayable in monthly installments of Cdn. \$4,085 (U.S. \$3,323) bearing interest at 12.67% and maturing in fiscal 2019.	<b>139</b>	37,949
Obligation under a capital lease, repayable in quarterly installments of Cdn. \$1,618 (U.S. \$1,316) bearing interest at 9.42% and maturing in fiscal 2022.	<b>14,587</b>	17,249
	<b>14,726</b>	55,198
<b>Less current portion</b>	<b>3,382</b>	38,309
	<b>11,344</b>	16,889

Future minimum annual lease payments on the capital lease obligations including interest are as follows for the applicable fiscal years:

	\$
<b>2019</b>	<b>5,401</b>
<b>2020</b>	<b>5,263</b>
<b>2021</b>	<b>5,263</b>
<b>2022</b>	<b>1,315</b>
<b>Total minimum lease payments</b>	<b>17,242</b>
<b>Less amount representing imputed interest</b>	<b>2,516</b>
	<b>14,726</b>

Interest expense for the year on capital lease obligations was \$4,272 (2017 - \$8,686)

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**9. ACCRUED LIABILITIES**

	2018	2017
	\$	\$
Payroll and related taxes payable	<b>195,315</b>	273,630
Professional fees payable	<b>27,192</b>	52,929
Utilities and taxes	<b>892</b>	48,419
Death benefit payable	<b>6,962</b>	6,962
Others	<b>49,251</b>	44,642
	<b>279,612</b>	426,582

**10. SHARE CAPITAL**

**[a] Share capital issued and outstanding**

**[i] Class A preferred shares**

The Class A preferred shares carry dividends, are convertible into common shares of the Company and are redeemable, at rates to be determined by resolution of the Board of Directors. No Class A preferred shares have been issued to date.

**[ii] Class B preferred shares**

The Class B preferred shares carry no dividends, are non-convertible and entitle the holder to two votes per share. 899,400 of the Class B preferred shares have been issued and are outstanding.

**[iii] Common shares**

During the year ended January 31, 2018, 19,500 common share options were exercised and 19,500 common shares were issued for \$6,045.

During the year ended January 31, 2017, 19,500 common share options were exercised and 19,500 common shares were issued for \$9,166

During the year ended January 31, 2016, 75,000 common share options were exercised and 75,000 common shares were issued for \$9,000.

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**10. SHARE CAPITAL (cont'd)**

**[b] Share option plan**

The Company maintains an incentive share option plan for management personnel for 729,668 options to purchase common shares. The Company also issues options to certain consultants for services provided to the Company.

All options granted have a term of five years and vest immediately. At January 31, 2018, the Company had 191,000 options outstanding at exercise prices ranging from \$0.72 to \$1.80 and a weighted average exercise price of \$1.05. The options, which are exercisable one year after being granted and expire on dates between January 31, 2019 and January 31, 2021, entitle the holder of an option to acquire one common share of the Company.

No options were granted during the year ended January 31, 2018.

No options were granted during the year ended January 31, 2017.

On January 31, 2016, 53,000 common share options were issued to the independent directors and to officers of the Company. These options were valued at \$76,320 and were included in general and administrative expense. The fair value for these options was estimated at the date of grant using the Black-Scholes option pricing model with the following assumptions: risk-free interest rate of 2.0%; dividend yield of nil; volatility factor of 134%, and an expected life of five years.

Details of the outstanding options, which are all currently exercisable, are as follows:

	<u>Share options</u>			<u>Weighted average exercise price per share</u>		
	<u>2018</u>	<u>2017</u>	<u>2016</u>	<u>2018</u>	<u>2017</u>	<u>2016</u>
	#	#	#	\$	\$	\$
<b>Options outstanding, beginning of year</b>	<b>244,000</b>	297,000	319,000	<b>0.89</b>	0.81	0.49
Granted	-	-	53,000	-	-	1.80
Exercised	<b>(19,500)</b>	(19,500)	(75,000)	<b>0.31</b>	0.47	0.12
Expired	<b>(33,500)</b>	(33,500)	-	<b>0.31</b>	0.47	-
<b>Options outstanding, end of year</b>	<b>191,000</b>	244,000	297,000	<b>1.05</b>	0.89	0.81
<b>Weighted average fair value of options granted during the year</b>				<b>\$ -</b>	\$ -	\$ 1.80

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**10. SHARE CAPITAL (cont'd)**

**[b] Share option plan (cont'd)**

The following table summarizes information relating to the options outstanding at January 31, 2018:

Exercise Price	Number Outstanding	Weighted Average Remaining Contractual Life (months)
1.80	53,000	36
0.72	85,000	24
0.82	53,000	12
	191,000	24

**11. SPARHAWK LABORATORIES, INC.**

**Sparhawk Laboratories, Inc.**

In July 2013 the Company renewed an agreement to supply ferric hydroxide and hydrogenated dextran solution to Sparhawk on an exclusive basis in the United States for an additional 10 years expiring in 2024. As part of this renewal agreement, the Company is to receive a fee of \$250,000 upon registration of a related product. The Company is not exposed to any potential losses due to this agreement (see note 19).

**12. RESEARCH AND DEVELOPMENT**

The Company has not made claims for investment tax credits on research and development activities. Research and development expenditures are as follows:

	2018	2017	2016
	\$	\$	\$
Research and development expenditures	4,029	598	573
Less: Investment tax credits	-	-	-
<b>Research and development expense</b>	<b>4,029</b>	598	573

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**13. INCOME TAXES**

[a] Substantially all of the Company's activities are carried out in Canada and its subsidiary in the United States. The Company's effective income tax rate is dependent on the tax legislation in each country and the operating results of each subsidiary and the parent company.

The components of income (loss) before income taxes are as follows:

	2018	2017	2016
	\$	\$	\$
Bahamas	-	-	-
Canada	<b>491,638</b>	839,075	1,054,215
United States	<b>(9,849)</b>	16,847	22,185
	<b>481,789</b>	855,922	1,076,400

During fiscal 2006, the tax residency of the parent company, Polydex Pharmaceuticals Limited, was determined to be Canada, for the years 1999 to the present. Due to the losses incurred in the Company during that period, no income taxes payable were incurred. The provision for (recovery of) income taxes consists of the following:

	2018	2017	2016
	\$	\$	\$
Provision for income taxes based on			
Canadian statutory income tax rates (2018 – 25%, 2017 – 25%, 2016 – 25%)	<b>122,910</b>	209,769	263,554
Increase (decrease) in valuation allowance	<b>(33,947)</b>	53,631	(687,707)
Tax and exchange rate changes on deferred tax items	<b>(60,216)</b>	(77,085)	204,531
Expired tax losses and other	<b>1,178</b>	(6,895)	(9,041)
Items not deductible for tax	<b>3,859</b>	3,250	22,063
	<b>33,784</b>	182,670	(206,600)
Provision for income taxes based on			
United States income tax rates (2018 – 19%, 2017 – 19%, 2016 – 22%)	<b>(1,871)</b>	3,201	4,215
Change in future tax rate	-	792	-
Decrease in valuation allowance and other	<b>1,871</b>	-	1,285
	-	3,993	5,500
<b>Provision for (recovery of) income taxes</b>	<b>33,784</b>	186,663	(201,100)

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**13. INCOME TAXES (cont'd)**

Significant components of the provision for (recovery of) income taxes attributable to continuing operations are as follows:

	2018	2017	2016
	\$	\$	\$
US current tax expense	-	3,993	5,500
Canadian current tax expense	<b>11,621</b>	-	-
Canadian deferred tax recovery (expense)	<b>22,163</b>	182,670	(206,600)
<b>Income taxes (recovery)</b>	<b>33,784</b>	<b>186,663</b>	(201,100)

[b] Deferred tax assets and liabilities have been provided on temporary differences that consist of the following:

	2018	2017	2016
	\$	\$	\$
<b>Deferred tax assets</b>			
Canadian			
Non-capital losses	<b>539,753</b>	545,623	478,334
Unclaimed research and development expenses	-	32,072	214,745
Excess of tax value over carrying value of depreciable assets	<b>156,521</b>	163,683	167,348
Net capital losses <i>[note 13[c]]</i>	<b>124,346</b>	117,475	109,138
Other items	<b>15,668</b>	34,057	39,508
United States			
Net operating loss carryforwards	<b>689</b>	-	-
	<b>836,977</b>	892,910	1,009,073
Less valuation allowance	<b>836,977</b>	870,924	817,293
<b>Net deferred tax assets</b>	-	21,986	191,780

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**13. INCOME TAXES (cont'd)**

[c] The parent Company has non-capital loss carryforwards available to reduce future years' income for tax purposes totaling approximately \$2,159,000. These non-capital losses expire as stated below.

<u>Year of expiry</u>	<u>\$</u>
2026	201,000
2027	417,000
2028	292,000
2029	270,000
2030	227,000
2031	126,000
2032	61,000
2033	71,000
2034	135,000
2035	58,000
2036	136,000
2037	<u>165,000</u>
Total	<u>2,159,000</u>

The parent Company also has net capital losses available for carryforward of approximately \$497,000 available to offset future taxable capital gains. These potential deductions and net capital losses have an indefinite carryforward period.

[d] The Company has not recorded a deferred tax liability related to its investment in foreign subsidiaries. The Company has determined that its investment in these subsidiaries is permanent in nature and it does not intend to dispose of or realize dividends from these investments in the foreseeable future. However, if either of these events were to occur, the Company will be liable for withholding taxes.



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**14. CONSOLIDATED STATEMENTS OF CASH FLOWS**

The net change in non-cash working capital balances related to operations consists of the following:

	2018	2017	2016
	\$	\$	\$
<b>Decrease (increase) in assets</b>			
Trade accounts receivable	(353,894)	(182,228)	38,132
Inventories	178,401	(197,024)	(3,225)
Due from shareholders	(6,045)	3,000	7,218
Prepaid expenses and other current assets	451	1,686	2,393
	<b>(181,087)</b>	<b>(374,566)</b>	<b>44,518</b>
<b>Increase (decrease) in liabilities</b>			
Accounts payable	(42,719)	(67,674)	(6,766)
Accrued liabilities	(160,744)	(57,050)	25,843
Other advances and deposits	(43,421)	(41,972)	(455,352)
Income taxes	(2,530)	(639)	(284)
	<b>(249,414)</b>	<b>(167,335)</b>	<b>(436,559)</b>
	<b>(430,501)</b>	<b>(541,901)</b>	<b>(392,041)</b>

Cash paid during the year for interest was \$33,751 (2017 – \$37,971; 2016 – \$77,280). Cash paid during the year for income taxes was \$11,621 (2017 – \$4,109; 2016 – \$3,160).

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**15. SEGMENTED INFORMATION**

All manufacturing, sales and administrative operations are carried out through Dextran Products (“Dextran”) in Canada, while Chemdex in the United States only sells bulk quantities of a specific dextran derivative to Sparhawk under the Supply Agreement, as described in note 11.

Below is a breakdown of Company’s sales revenue among significant customers and by geographic region:

	<b>2018</b>	2017	2016
	\$	\$	\$
<b>Total sales by significant customer:</b>			
<b>Customer A</b>	<b>820,886</b>	541,483	614,360
<b>Customer B</b>	<b>593,637</b>	762,168	9,550
<b>Customer C</b>	<b>561,850</b>	452,899	--
<b>Customer D</b>	<b>512,163</b>	751,676	1,531,847
<b>Customer E</b>	<b>407,100</b>	456,544	499,569
<b>Customer F</b>	<b>81,402</b>	1,094,138	834,780
	<b>2,977,038</b>	4,058,908	3,490,106

	<b>2018</b>	2017	2016
	\$	\$	\$
<b>Sales by geographic destination:</b>			
<b>Europe</b>	<b>1,877,270</b>	2,167,374	2,526,477
<b>United States</b>	<b>1,739,498</b>	2,974,476	2,075,192
<b>Canada</b>	<b>825,639</b>	536,435	511,675
<b>Other</b>	<b>610,773</b>	806,435	640,877
<b>Pacific Rim</b>	<b>225,860</b>	136,610	286,148
	<b>5,279,040</b>	6,621,330	6,040,369

All the Company’s long lived assets are located in Canada.

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**16. FAIR VALUE OF FINANCIAL INSTRUMENTS**

The estimated fair value of financial instruments has been determined based on available market information and appropriate valuation methodologies.

The carrying values of cash, trade accounts receivable, accounts payable and advances and deposits approximate their fair values as at January 31, 2018 and 2017 because of the short period to maturity of these financial instruments.

The estimated fair values of the bank indebtedness and due to shareholder are not materially different from the carrying values for financial statement purposes as at January 31, 2018 and 2017. The fair value of the amount due from shareholder (Note 7[i]) is not determinable because the amount has no fixed terms of repayment.

Cash and investments available for sale have been classified as level 1 on the fair value hierarchy, since their fair values are based on quoted market prices.

**17. OTHER DISCLOSURES**

**[a] Concentration of accounts receivable**

As at January 31, 2018, two (2017 – three) customers of the Company comprised 47% (2017 - 46%) of the trade accounts receivable balance. No other customers had trade accounts receivable balances outstanding at year end that represented more than 10% of the Company's trade accounts receivable balance.

**[b] Foreign currency risk**

The Company is exposed to foreign currency risk through its net investment in its Canadian operations. The Company has not entered into hedging arrangements related to the foreign currency risk exposure.

**18. ACCUMULATED OTHER COMPREHENSIVE INCOME**

The components of other accumulated comprehensive income are as follows:	<b>2018</b>	2017
	\$	\$
Unrealized loss on investments available for sale	<b>(29,703)</b>	(7,462)
Currency translation	<b>691,501</b>	395,556
<b>Accumulated other comprehensive income</b>	<b>661,798</b>	388,094

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## 19. COMMITMENTS

In July of 2013, a subsidiary of the Company, Chemdex Inc., renewed its supply agreement with an existing customer and signed an agreement to supply raw materials for an additional product. During the third quarter of fiscal 2016 the Company completed its obligation to provide raw materials and technological advice and has therefore recognized \$250,000 as income. Upon registration of this new product with the US Food and Drug Administration, a second payment of \$250,000 will become due. The agreement is for a period of ten years, renewable for another ten years, and provides the customer with exclusive rights to these raw materials in the United States (see note 11).

The Company operating as Dextran Products, has committed to purchase approximately \$200,000 of partially finished products from a contract manufacturer.

## 20. RECENT ACCOUNTING PRONOUNCEMENTS

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers (ASC 606). The update is intended to clarify the principles of recognizing revenue, and to develop a common revenue standard for U.S. GAAP and IFRS that would remove inconsistencies in revenue requirements, leading to improved comparability of revenue recognition practices across entities and industries. ASC Topic 606 contains a single model that applies to contracts with customers and two approaches to recognizing revenue: at a point in time or over time. The model features a contract-based five-step analysis of transactions to determine whether, how much, and when revenue is recognized. New estimates and judgmental thresholds have been introduced, which may affect the amount and/or timing of revenue recognized. Technical corrections and improvements to Topic 606 were outlined in ASU 2016-20 issued by the FASB in December 2016. In August 2015, the FASB issued ASU 2015-14, which delays the effective date of ASU 2014-09 by one year: the new standard is effective for annual and interim financial statements for fiscal years beginning after December 15, 2017. Early application is not permitted. The Company has evaluated the implications of adopting ASU 2014-09 and does not expect it to have a material impact on the consolidated financial statements.

In January 2016, the FASB issued ASU 2016-01, Recognition and measurement of financial assets and liabilities. The update makes improvements to how entities account for equity investments, present and disclose financial instruments, and measure the valuation allowance on deferred tax assets related to available-for-sale debt securities. This update is effective for annual and interim financial statements for fiscal years beginning year after December 15, 2017. The Company has evaluated the implications of adopting ASU 2016-01 and does not expect it to have a material impact on the consolidated financial statements.

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**20. RECENT ACCOUNTING PRONOUNCEMENTS (cont'd)**

In August 2016, the FASB issued ASU 2016-15, Classification of certain cash receipts and payments. This update provides guidance about eight specific cash flow issues, including debt prepayment or debt extinguishment costs and proceeds from the settlement of insurance claims. This update is effective for annual and interim financial statements for fiscal years beginning year after December 15, 2017. The Company is in the process of evaluating the impact of this update. The Company has evaluated the implications of adopting ASU 2016-15 and does not expect it to have a material impact on the consolidated financial statements.

In February 2016, the FASB issued ASU 2016-02, *Leases (ASC 842)*. Under this new standard, lessees will need to recognize a right-of-use asset and a lease liability for virtually all of their leases (other than leases that meet the definition of a short-term lease). The liability will be equal to the present value of lease payments. The asset will be based on the liability, subject to adjustment, such as for initial direct costs. For income statement purposes, the FASB retained a dual model, requiring leases to be classified as either operating or finance. Operating leases will result in straight-line expense (similar to current operating leases) while finance leases will result in a front-loaded expense pattern (similar to current capital leases). Classification will be based on criteria that are largely similar to those applied in current lease accounting, but without explicit bright lines. This new guidance is effective for fiscal years beginning after December 15, 2018, including interim periods within those fiscal years. The Company is in the process of evaluating the impact of this update.

Management does not believe that any other recently issued, but not yet effective accounting pronouncements, if adopted, would have a material effect on the accompanying financial statements.

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**SECURITY OWNERSHIP OF 5% OR GREATER HOLDERS**

<u>Preferred Shares</u>	<u>Name and Address of Beneficial Owner</u>	<u>Amount and Nature of Beneficial Ownership</u>	<u>Percent of Class</u>
Class B Preferred Shares	George G. Usher Chairman of the Board, Director, President and CEO Polydex Pharmaceuticals Limited 421 Comstock Road Toronto, Ontario, Canada M1L 2H5	899,400	100%
Common Shares	George G. Usher Chairman of the Board, Director, President and CEO Polydex Pharmaceuticals Limited 421 Comstock Road Toronto, Ontario, Canada M1L 2H5	269,713	7.9%
Common Shares	Estate of Thomas C. Usher Peter T. Higgs, Trustee c/o Polydex Pharmaceuticals Limited	243,263	7.2%
Common Shares	Wendy Scheven Vancouver, Canada	174,641	5.14%

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**MANAGEMENT DISCUSSION AND ANALYSIS**

*The Company's fiscal year ends on January 31<sup>st</sup> of each year. In this report, fiscal year 2018 refers to the Company's fiscal year ended January 31, 2018. The following discussion should be read in conjunction with the consolidated financial statements and notes thereto included elsewhere in this report. This discussion may contain forward-looking statements that are dependent upon various risks, uncertainties and other factors that could cause results to differ materially from those expressed herein. The Company's financial statements are prepared in accordance with accounting principles generally accepted in the United States of America. All amounts are in United States dollars, unless otherwise denoted.*

*Overview*

The Company is engaged in the manufacture and sale of bulk pharmaceutical intermediates and biotechnology based products for the worldwide veterinary and human pharmaceutical industry operating as Dextran Product in Canada. Chemdex, Inc. in the United States, a wholly owned subsidiary, provides raw materials to Sparhawk pursuant to a definitive supply agreement.

*Management Objectives for Fiscal 2019:*

Management is satisfied that its efforts have produced the results to be seen in this year's financial reports. Though sales dollars declined from the past several years, gross margins have been maintained, and combined with management efforts a strong financial position has resulted. As you are aware there were numerous unusual items in the past years that benefitted net income but did not occur in fiscal 2018, although management is still hopeful that the registration of a new product in the United States will result in \$250,000 of additional supply agreement income in fiscal 2019 or 2020.

There are a number of factors that management believes will have a positive impact in fiscal 2019, including -

Investments in fixed assets totalled over \$375,000 in fiscal 2018. This included a new boiler, and coupled with a new more efficient air compressor continues our focus on productivity and efficiency through general plant equipment upgrades. The effect is especially evident from maintaining gross margins while experiencing general cost increases, especially in utilities.

The Company begins the new year with cash and investments of \$1.2 million, and accounts receivable of a further \$1.5 million. This will allow the Company to continue to prudently invest in more efficient production equipment that should lead to either further cost savings or cost containment.

Registration of a new Iron product is contributing to stabilizing and possibly increasing sales in Europe, as exhibited by strong orders/shipments in the first quarter of fiscal 2019.

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Outsourcing of Dextran Sulphate continues with the possibility of attracting new customers, although the timing cannot be determined at this time.

New sales opportunities for the Dextran based molecule continue to be researched and have raised the possibility of limited sales in fiscal 2019.

These comments are of course dependent upon various economic factors many of which are beyond the Company's control. However management continues to focus its efforts as noted above with a hopeful and positive outlook.



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**Results of Operations**

*Fiscal year ended January 31, 2018 compared to Fiscal Year ended January 31, 2017 compared to Fiscal Year ended January 31, 2016:*

	<u><b>FY 2018</b></u>	<u><b>FY 2017</b></u>	<u><b>FY 2016</b></u>	<u><b>18 v 17</b></u> (% increase(decrease))	<u><b>17 v 16</b></u>
<b>Income before taxes</b>	<b>\$481,789</b>	\$855,922	\$1,076,400	<b>(44)%</b>	<b>(20)%</b>
<b>Net Income</b>	<b>448,005</b>	669,259	1,277,500	<b>(33)%</b>	<b>(48)%</b>
<b>Income per share</b>	<b>0.13</b>	0.20	0.38		

Net income decreased significantly in fiscal year 2018 primarily due to decreased sales especially in the United States where one customer suffered from predatory pricing. The increase in the Canadian dollar also impacted expenses, partially offset by decreased foreign exchange losses.

The decrease in net profit for the fiscal year 2017 is primarily due to foreign exchange losses compared to gains in 2016 and supply management fees of \$382,207 which occurred in fiscal year 2016 but did not occur in fiscal 2017. Fiscal 2017 also incurred a deferred tax expense compared to the deferred tax recovery that occurred in 2016.

	<u><b>FY 2018</b></u>	<u><b>FY 2017</b></u>	<u><b>FY 2016</b></u>	<u><b>18 v 17</b></u> (% increase (decrease))	<u><b>17 v 16</b></u>
<b>Sales</b>	<b>\$5,279,040</b>	\$6,621,330	\$6,040,369	<b>(20)%</b>	10%

As noted above, predatory pricing in the United States reduced sales by approximately \$1 million compared to fiscal year 2017. The Company is hopeful that registration of a new product expected in fiscal 2019 will mitigate this issue.

The increased sales for fiscal year 2017 compared to fiscal year 2016 was partially due to a large powdered product sale in the fourth quarter. The increase occurred in spite of the loss of a major customer part way through the year. Sales also benefitted from the increased value of the Cdn dollar throughout fiscal 2017.

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**Results of Operations (cont'd)**

	<u>FY 2018</u>	<u>FY 2017</u>	<u>FY 2016</u>	<u>18 v 17</u> (% increase(decrease))	<u>17 v 16</u>
<b>Gross profit</b>	<b>\$1,295,316</b>	\$1,817,361	\$1,452,714	<b>(29)%</b>	25%

Gross profit percentage for the fiscal year 2018 continued to increase due to sales of higher margin product and production efficiencies introduced by management, especially in the past three years.

Gross profit increased in the fiscal year ended January 31, 2017 compared to the prior fiscal year. This was due to increased sales as noted above, while margin percentages increased significantly partially as a result of a periodic high margin powder sale in the fourth quarter.

	<u>FY 2018</u>	<u>FY 2017</u>	<u>FY 2016</u>	<u>18 v 17</u> (% increase(decrease))	<u>17 v 16</u>
<b>Selling, promotion, general and administrative expenses</b>	<b>\$710,375</b>	\$820,675	\$902,349	<b>(13)%</b>	(9)%

The decrease in fiscal 2018 is primarily due to reduced legal and settlement fees related to the employee termination lawsuit which was concluded in fiscal year 2017.

The decrease in fiscal 2017 compared to fiscal 2016 was due primarily to the elimination of options expense in fiscal 2017,

	<u>FY 2018</u>	<u>FY 2017</u>	<u>FY 2016</u>	<u>18 v 17</u> (% increase(decrease))	<u>17 v 16</u>
<b>Research and development</b>	<b>\$4,029</b>	\$598	\$573	<b>574%</b>	4%

The increase in fiscal year 2018 is due to activities related to the development of water recycling and utility processes.

In fiscal year 2010 all of the Company's research into Ushercell was halted, with only some patent expenses being incurred and paid. In fiscal years 2017, 2016 and 2015, research and development was limited to fees related to maintenance of existing patents. At this point, when any new information

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becomes available, the Company will assess the potential commercial viability of the compound before investing in further research or development.

**Results of Operations (cont'd)**

	<u>FY 2018</u>	<u>FY 2017</u>	<u>FY 2016</u>	<u>18 v 17</u> (% increase(decrease))	<u>17 v 16</u> (% increase(decrease))
<b>Depreciation</b>	<b>\$250,202</b>	\$218,251	\$203,034	<b>15%</b>	7%

Depreciation expenses increased in fiscal year 2018 compared to fiscal 2017 due to the significant investments in production equipment incurred during the period, especially the new boiler that was installed in the third quarter, as well as the increased value of the Canadian dollar.

The increase in depreciation in fiscal year 2017 compared to fiscal year 2016 is due to the significant additions to plant equipment during fiscal 2017, as well as the increase in value of the Canadian dollar compared to the prior year.

	<u>FY 2018</u>	<u>FY 2017</u>	<u>FY 2016</u>	<u>18 v 17</u> (% increase(decrease))	<u>17 v 16</u> (% increase(decrease))
<b>Interest expense</b>	<b>33,751</b>	\$37,971	\$42,560	<b>(11)%</b>	(11)%

Interest expense was lower in fiscal 2018 as the second bank loan financing was not secured until late in the fourth quarter. In addition, interest charges decreased due to the decreasing balances of the Company's equipment lease agreements.

The decrease in interest expense in fiscal year 2017 results primarily from the lower interest rate incurred for a full year of the bank loan.

	<u>FY 2018</u>	<u>FY 2017</u>	<u>FY 2016</u>	<u>18 v 17</u> (% increase(decrease))	<u>17 v 16</u> (% increase(decrease))
<b>Foreign exchange loss (gain)</b>	<b>\$75,849</b>	\$101,618	\$(194,104)	<b>(25)%</b>	(152)%

Though foreign exchange remains a significant Company expense, it decreased in fiscal year 2018 primarily due to the amalgamation, which eliminated the intercompany exposure to the United States dollar.

Throughout fiscal year 2018, the Company experienced foreign exchange losses due to the increased value of the Canadian dollar compared to fiscal year 2017. The subsidiary continues to have a net asset exposure to the United States dollar.

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**Results of Operations (cont'd)**

	<u>FY 2018</u>	<u>FY 2017</u>	<u>FY 2016</u>	<u>18 v 17</u> (% increase(decrease))	<u>17 v 16</u>
<b>Interest and investment income</b>	<b>\$18,169</b>	\$7,249	\$699		
<b>Supply agreement fees</b>	---	---	382,207		
<b>Interest and other income</b>	<b>\$18,169</b>	\$7,249	\$382,906	<b>(151)%</b>	(98)%

The increase in interest and investment income in fiscal 2018 and 2017 is partially due to a special dividend that is paid periodically on the global fixed income fund, as well as the additional amounts invested during those fiscal years. No supply agreement fees were received in fiscal 2018 nor fiscal 2017.

The supply agreement fees earned in fiscal 2016 include \$250,000 related to the supply of materials and technological advice in the development of a new product for a customer in the United States. Supply agreement fees have not occurred in previous fiscal years.

	<u>FY 2018</u>	<u>FY 2017</u>	<u>FY 2016</u>	<u>18 v 17</u> (% increase(decrease))	<u>17 v 16</u>
<b>Income tax expense</b>					
<b>Current</b>	<b>\$11,621</b>	\$3,993	\$5,500	<b>191%</b>	(27)%
<b>Deferred tax expense (recovery)</b>	<b>22,163</b>	182,670	(206,600)	<b>(88)%</b>	(1,884)
	<b>\$33,784</b>	\$186,663	\$(201,100)		

The increase in current income tax expense resulted from the first quarter of fiscal 2018. The amalgamation took place May 1, 2017 and only a minor portion of prior year's tax offsets were available until amalgamation. Deferred tax expense resulted from expensing of the remaining deferred tax asset that was recognized in fiscal year 2016.

The increase in income tax expense for fiscal year 2017 is due to the recognition of the utilization of research and development tax credits that occurred in fiscal year 2016.

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**Liquidity and Capital Resources**

As of January 31, 2018, the Company had cash of \$632,502 compared to cash of \$653,214 at January 31, 2017. In fiscal year 2018, the Company generated cash of \$5289,669 in its operating activities, compared to generating cash of \$528,279 for fiscal year 2017 and \$960,855 for fiscal year 2016. Depreciation continues to be a large non-cash expense of the Company, and is expected to increase as a result of further investments in plant and equipment continuing in the future.

Working capital increased to \$3,019,197 and the current ratio increased to 4.28 to 1 as of January 31, 2018, compared to \$2,460,415 and 3.15 to 1 as of January 31, 2017 and \$1,616,646 and 2.33 to 1 as of January 31, 2016.

As at January 31, 2018 the Company was committed to its agreement to supply raw materials to Sparhawk. The Company was also committed to purchase approximately \$200,000 of partially finished product from a contract manufacturer.

At January 31, 2018, the Company had accounts receivable of \$1,539,891 and inventory of \$1,037,953 compared to \$1,103,759 and \$1,157,574 respectively, as at January 31, 2017. Accounts receivable were higher as at January 31, 2018 compared to January 31, 2017 as a result of the timing of customer payments while the decrease in inventory was primarily related to the decreased sales at the Company's subsidiary, Chemdex, Inc.

Accounts payable of \$424,813 (2017 - \$443,717) at January 31, 2018 was lower than the prior fiscal year end as a result of the timing of supplier payments. During fiscal year 2018, capital expenditures totaled \$374,614 as compared to \$295,409 in fiscal year 2017. The increase in fiscal 2018 was due in large part to the replacement of the boiler that occurred in the third quarter. Equipment replacement and improvement expenditures are expected to continue as resources permit.

As at January 31, 2018, the Company's investments consisted of a global fixed income bond fund and a 5 year global fixed income fund, both denominated in Canadian dollars. Unrealized gains and losses will occur as the market interest rates and investment valuations vary. Management does not expect significant gains or losses in the future due to the relatively short term to maturity of the nature of these funds. Management is able to convert a portion of these investments to cash if needed for working capital.

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**Liquidity and Capital Resources (cont'd)**

The change in accumulated other comprehensive income of the Company is almost entirely attributable to the currency translation adjustment of Dextran Products and realized gain (loss) on investments available for sale. Dextran Products' functional currency is the Canadian dollar. This currency translation adjustment arises from the translation of Dextran Products' financial statements to United States dollars.

In the fourth quarter of fiscal 2018 the Company secured a second term loan from its Canadian bank for Cdn \$250,000 (USD \$203,368) which was used to finance the acquisition of a replacement boiler, an essential part of the production process. Collateral remained similar to that agreed to in the first term loan, and the combined loan amounts are subject to certain covenants including debt service ratio maintenance and payments to related parties.

In fiscal year 2016 the Company refinanced its outstanding mortgage loan from a private source to a term loan with a major Canadian bank, and also obtained an operating loan facility which has yet to be utilized.

No changes in accounting principles or their application have been implemented in the reporting period that would have a material effect on reported income.

Changes in the relative values of the Canadian dollar and the United States dollar occur from time to time and may, in certain instances, materially affect the Company's results of operations.

The Company does not believe that the impact of inflation and changing prices has had a material effect on its operations or financial results at any time in the last three fiscal years.

**Related Party Transactions**

In August 1997, the Company loaned the late Thomas C. Usher, its Vice-Chairman, Director of Research and Development, a member of its Board of Directors and the beneficial owner of greater than 5% of the outstanding common shares of the Company, \$691,500 at an interest rate equal to the prime rate of Toronto Dominion Bank plus 1.50% (the "Loan"). No repayment of the Loan has occurred since January 31, 2014. The amount outstanding under the Loan as of January 31, 2017 was \$252,533 as compared to \$252,533 at January 31, 2017, including accrued interest. The Company has taken a cumulative provision of \$496,307 at January 31, 2018 (January 31, 2017 - \$481,630) against accrued interest on the Loan and the other amounts receivable from the estate as noted below. Obligations with respect to the Loan transferred to the estate of Thomas C. Usher upon his death in February 2005.

Thomas C. Usher also owed \$250,000 to a subsidiary of the Company, Novadex International Limited, as of January 31, 2018, pursuant to a non-interest bearing loan with no specific repayment terms.

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**Related Party Transactions (cont'd)**

The outstanding amount of this loan has not changed from January 31, 2017. The amounts continue to remain owing from the estate of Thomas C. Usher.

As of January 31, 2018, Thomas C. Usher, now through his estate, had pledged 243,263 common shares of the Company as security for these amounts owing to the Company. These common shares had a market value of \$294,348 at January 31, 2018, based on the closing price of the Company's common shares on the Pink Sheets quotation service on January 31, 2018. The Company intends to continue to hold the pledged assets as collateral until the amounts owing discussed above are repaid.

The Company had a commitment to pay an amount equal to one year's salary, \$110,000, to Thomas C. Usher's estate. The amount owing on this commitment as at January 31, 2018 is \$6,962 (2017 – \$6,962).

The Company also has an outstanding loan payable to the estate of Ruth Usher, a former director and the widow of Thomas C. Usher. The amount due from the Company pursuant to this loan decreased to \$372,336 at January 31, 2018 from \$396,592 at January 31, 2017 due to monthly payments by the Company, less interest charges.

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**Off-Balance Sheet Arrangements**

The Company has no off-balance sheet arrangements.



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**PART E      ISSUANCE HISTORY**

Not applicable.

**PART F      EXHIBITS**

Not applicable.

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**ISSUER'S CERTIFICATIONS**

I, George G. Usher, certify that:

1. I have reviewed this annual disclosure of Polydex Pharmaceuticals Limited;
2. Based on my knowledge, this annual disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
3. Based on my knowledge, the financial statements, and other financial information included or incorporated by reference in this statement, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

April 30, 2018

/s/ George G. Usher

Chairman, President and Chief Executive Officer  
Polydex Pharmaceuticals Limited

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**ISSUER'S CERTIFICATIONS (Continued)**

I, John A. Luce, certify that:

1. I have reviewed this annual disclosure statement of Polydex Pharmaceuticals Limited;
2. Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
3. Based on my knowledge, the financial statements, and other financial information included or incorporated by reference in this statement, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

April 30, 2018

/s/ John A. Luce

Chief Financial Officer  
Polydex Pharmaceuticals Limited